



# dante

Digital Area for Networking  
Teachers and Educators



Co-funded by  
the European Union

Profitability index, Payback period & Average return (ROI)



## Outline

- **Profitability index**
- **Payback period & flaws**
- **Average rate of return (vs ROI)**
- **Excercises**



## Profitability index

- Measures the NPV per unit of investment – in other words, it is a measure of how efficiently each project creates one unit of NPV.
- Projects that generate low NPV could still be a part of an optimal set of decisions if they don't use up much of the budget.

$$\textit{Profitability index} = \frac{\textit{NPV}}{\textit{Investment}}$$



## PI – decision making?

- Larger than 0 or 1 ?

Depends on calculation, NPV of all flows, or just flows after the initial investment?

| 0          | 1     | 2       | 3        | 4        | 5        | 6        | <b>NPV @7%</b>    |
|------------|-------|---------|----------|----------|----------|----------|-------------------|
| - 35 000 € | 250 € | 3 000 € | 14 000 € | 13 500 € | 14 700 € | 14 100 € | <b>9 457,54 €</b> |

**PI 1**

0,270

**PI 2**

1,270



## PI – limitations?

- Not working perfectly when projects are lumpy  
NPV and capital budgeting constraints has to take place

| 0         | 1     | 2     | 3     | 4     | 5       | NPV @7%         | PI          |
|-----------|-------|-------|-------|-------|---------|-----------------|-------------|
| - 1 000 € | - €   | - €   | - €   | - €   | 2 000 € | <b>425,97 €</b> | <b>0,43</b> |
| - 400 €   | 100 € | 150 € | 175 € | 180 € | 200 €   | <b>247,24 €</b> | <b>0,62</b> |



## Payback period

- Length of time it takes to recover the original investment in a project.
- Shorter the better? Discount or not?

How long is „accurate hurdle“? How long is too long? Does shorter period mean higher wealth? – vastly myopic

| 0         | 1     | 2     | 3     | 4     | 5       | NPV @7%  | PI   | PP   |
|-----------|-------|-------|-------|-------|---------|----------|------|------|
| - 1 000 € | - €   | - €   | - €   | - €   | 2 000 € | 425,97 € | 0,43 | 5    |
| - 400 €   | 100 € | 150 € | 175 € | 180 € | 200 €   | 247,24 € | 0,62 | 2,86 |



## Payback period - calculation

$$PP = LY + \frac{BA}{CIFR}$$

**LY:** Number of Years immediately preceding year of Final Recovery

**BA:** Balance amount to be recovered (Initial investment – flows accumulated to the year preceding the year of Final Recovery)

**CIFR:** Flows accumulated to the year of final Recovery – flows accumulated to the year preceding the year of Final Recovery

or:

$$\text{Payback period} = \text{lower year} + \frac{(\text{Initial outlay} - \text{lower cumulative cash inflow})}{(\text{higher cumulative cash inflow} - \text{lower cumulative cash inflow})}$$



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## Average rate of return – calculation

- **Average Annual Net Earnings After Taxes / Initial investment \* 100%**

or

- **Average annual net earnings after taxes / Average investment over the life of the project \* 100%**
- **Be aware of not confusing it with ROI!**



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